

04/24/23

TEX USERS GROUP
Profit & Loss Prev Year Comparison
 January through December 2022

	Jan - Dec 22	Jan - Dec 21	% Change
Ordinary Income/Expense			
Income			
Membership Dues			
Annual Dues	71,035	73,285	-3%
Electronic option	-10,320	-9,905	-4%
DANTE Member Dues	2,495	3,045	-18%
DK-TUG Member Dues	355	400	-11%
GUT Member Dues	260	285	-9%
GUT member dues	1,435	1,150	25%
NTG Member Dues	2,335	2,335	
LaTeX3 Member Dues	815	830	-2%
MacTeX Member Dues	340	340	
Prepaid member dues	8,190	7,555	8%
Total Membership Dues	76,940	79,320	-3%
Product Sales			
Glisterings book			
Sales	40	39	4%
Payment to LSI	-54	-31	-75%
Payment from LSI	45	58	-23%
Total Glisterings book	31	66	-53%
Redbubble	33	20	61%
Interview Book			
Payment to LSI		-12	100%
Total Interview Book		-12	100%
TeX's 2^5 Anniv Book			
Payment from LSI			
Total TeX's 2^5 Anniv Book			
TUG Store			
Sales	238	541	-56%
Shipping	24	-12	300%
Total TUG Store	262	529	-51%
Lucida Fonts			
Purchase Lucida Fonts	19,190	3,350	473%
Total Lucida Fonts	19,190	3,350	473%
WinEdt license			
Purchase WinEdt License	80	30	167%
Payment to WinEdt Team	-67	-30	-124%
Total WinEdt license	13		100%
Member sales -- CD's/Journals	480	470	2%
Total Product Sales	20,008	4,423	352%
Contributions Income			
General Contribution	37,055	21,311	74%
Total Contributions Income	37,055	21,311	74%
Annual Conference			
Donations	4,653	5,136	-9%
Expense - Other	-328	-2,500	87%
Total Annual Conference	4,325	2,636	64%
Interest Income	742	184	302%
Advertising Income	375	565	-34%

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Bursary			
Contributions In			
Total Bursary			
CTAN donations			
Contributions in			
Total CTAN donations			
TeX Development Fund			
Contributions In			
Total TeX Development Fund			
LaTeX 3			
Contributions In			
Total LaTeX 3			
MacTeX donation			
Total Income	139,445	108,440	29%
Cost of Goods Sold			
Cost of Goods Sold			
Member Renewal	520	372	40%
Lucida Sales Accrual B&H	9,595	1,675	473%
Postage/Delivery - Members	1,822	1,827	-0%
Software Production/Mailing	2,818	2,391	18%
TUGboat Crossref	369	275	34%
TUGboat Prod/Mailing	22,639	22,053	3%
Total Cost of Goods Sold	37,763	28,593	32%
Total COGS	37,763	28,593	32%
Gross Profit	101,682	79,847	27%
Expense			
Contributions made by TUG			
Bursary		2,000	-100%
Total Contributions made by TUG		2,000	-100%
Office Overhead			
Corporation fees	133	330	-60%
Credit card/Bank charges			
PayPal fees	1,875	919	104%
Bank Service Charges	100	38	166%
Bankcard Merc Fees	1,613	2,531	-36%
Total Credit card/Bank charges	3,588	3,488	3%
Equipment			
Server	196	170	15%
Computer	300	339	-12%
Total Equipment	496	509	-3%
Insurance			
Liability Insurance	1,607	1,614	-0%
Workers Compensation	574	570	1%
Total Insurance	2,181	2,184	-0%
Rent	4,932	4,877	1%

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Supplies			
Marketing		150	-100%
Office	580	194	199%
Computer	736	1,192	-38%
Total Supplies	<u>1,316</u>	<u>1,536</u>	<u>-14%</u>
Total Office Overhead	12,647	12,924	-2%
Payroll Exp			
SEP Contribution	2,640	2,640	
Health Insurance	3,600	3,600	
Gross Wages	60,285	53,473	13%
Payroll Taxes			
Social Security	3,736	3,314	13%
Medicare	874	775	13%
State Unemployment	429	472	-9%
Federal Unemployment			
Payroll Taxes - Other			
Total Payroll Taxes	<u>5,040</u>	<u>4,561</u>	<u>11%</u>
Total Payroll Exp	71,565	64,274	11%
Interest Expense			
Finance Charge		84	-100%
Total Interest Expense		<u>84</u>	<u>-100%</u>
Total Expense	<u>84,211</u>	<u>79,282</u>	<u>6%</u>
Net Ordinary Income	17,471	565	2,992%
Other Income/Expense			
Other Income			
Prior year adjust	5,921		100%
Total Other Income	<u>5,921</u>		<u>100%</u>
Net Other Income	<u>5,921</u>		<u>100%</u>
Net Income	<u><u>23,392</u></u>	<u><u>565</u></u>	<u><u>4,040%</u></u>